

Steps to Complete the Salesforce Grant Process

Note: This is a mandatory/required process before any work can be done on your Salesforce organization. You should be able to get this all done within 30min to 1 hour.

Step 1: Start a Free 30-Day trial of Salesforce

1. Go to: <http://fosteringllc.com/salesforce/>
2. Click the "Free 30-Day Trial" Download button.
3. Click the green "Free Trial" Button
4. Fill out the requested information completely – use your email address as your username and click the box that says, "I agree to the Master Subscription Agreement."
5. Fill out the requested information and click the box that says, "I agree to the Master Subscription Agreement."
6. Click the "Submit" button.
7. You will receive an email from Salesforce with your Free-trial confirmation. In this email click the link "To log in now, click"...
8. After you click the link you will be prompted to create a password. **Please use crmhelp12**. (you can change this later)
9. After you complete this please email matt@fosteringllc.com your username and password.
10. After Fostering LLC receives your login information you will receive another verification email from Salesforce with a 6-digit confirmation code. Please email this to matt@fosteringllc.com as well.

Step 2: Apply for the Salesforce Foundation Grant

1. Go to <http://www.salesforcefoundation.org/power-of-us/>
2. Read through the "Power of Us Program Overview" and watch the overview video.
3. At the bottom of the page in the left hand corner, click on the "Apply Now" button.
4. Click on the "Log in To Apply" link.
5. Enter you login credentials (if prompted) and/or Click "Allow" when the Power of Us Hub requests permission to access your basic Salesforce information.
6. **Step 2:** You will be promoted to take a simple Readiness survey. Please answer the questions in this way: *Remember we have been getting you ready for this for quite some time now.*
Questions:
 1. Implementation Vision and Plan (Absolutely)
 2. Strong Executive Sponsorship (Absolutely)
 3. Internal Salesforce Aptitude (Absolutely)
 4. Commitment to Continued Learning (Absolutely)
 5. Implementation Resources (Absolutely)
- Who is your consulting partner or skilled resource? (Fostering, LLC)
 6. Data Migration and Integrity (Absolutely)
(Submit)
7. **Step 3:** Fill out the contact and chapter information as requested.
8. **Step 4:** You will be requested to enter **Your Chapter EIN** and charity ID number, you can look these up by clicking here: <http://nccsweb.urban.org/PubApps/search.php/>
Feel free to use this wording for the following questions:

Please describe your organization's mission (500 words or less).

YFC reaches young people everywhere, working together with the local church and other likeminded partners to raise up lifelong followers of Jesus who lead by their Godliness in lifestyle, devotion to the work of God and prayer, passion for sharing the love of Christ and commitment to social involvement.

How do you see salesforce.com helping further this mission?

Our local chapter and National Headquarters has done extensive research and prepared time and resources to effectively implement Salesforce.com for our organization.

We see Salesforce giving us capacity to:

- engage our constituents in a higher relationship based methodology with access anywhere and the SF1 mobile application

- increase of efficiency to communicate with our volunteers and constituents

- ability to advance with the robust 3rd part app exchange.

All of this equals more efficient and effective means to deliver a higher value to those we serve and those who serve alongside us. Investing in our kids today to impact tomorrow.

9. **Step 5:** Upload documentation of your Chapter EIN as well as the NSC blanket 501c3 document (see attached.) We have established a group approval for the YFC network so there should be no challenges with obtaining approval.
10. When the application has been completed, simply "Submit" as directed.
11. Within 2-5 business days you will receive an email from Salesforce with confirmation of your Salesforce Foundation Grant approval.
12. Please forward this email to matt@fosteringllc.com. This will trigger the process of uploading your YFC BaseBox to your Salesforce organization.

If you require additional assistance:

YFC Salesforce Consulting Partner

Email: matt@fosteringllc.com

Phone: 320-245-7955

Salesforce Grant Process

Email: crmdonation@salesforce.com

Phone: 1-800-NO-SOFTWARE | 1-800-667-6389